Organization Overview

Results for America (RFA) is the leading, national nonprofit organization helping policymakers at all levels of government harness the power of evidence and data to solve the world's greatest challenges. Our mission is to make investing in what works the "new normal," so that, one day, all government leaders use rigorous evidence and quality data to inform important policy and funding decisions. We believe that data-driven and evidence-based policy decisions could significantly increase the impact of the over $1 trillion that governments spend annually to advance economic mobility and racial equity.

Founded in 2012, RFA spent its first three years partnering with policy innovators to build the credibility of evidence-based policymaking, securing early and important wins in education, expanding its work to multiple levels of government and driving awareness and demand through carefully orchestrated education and communication campaigns. During its second phase (2015-2018), RFA worked to demonstrate the power of evidence-based policymaking in ways that resonate with an even broader universe of elected officials and policymakers. Now in its third phase of work, RFA intends to demonstrate that governments at all levels can make faster, more lasting progress in accelerating economic mobility for residents when they use evidence and data in decision-making. By creating specific issue-area wins, RFA will further cement support for evidence-based policymaking among all policymakers as the "new normal."

Opportunity Accelerator (OA) is a signature initiative of RFA, designed to work in close partnership with state and local stakeholders to help advance economic mobility outcomes and eliminate racial gaps in outcomes for residents. The OA seeks to do this by dramatically improving the impact of government investments in a small number of jurisdictions. The OA will help communities to diagnose root causes of problems; design, implement, and evaluate policies and programs; and work closely with place-based partnerships to accelerate economic recovery.

Position Overview

The Senior Manager, State and Federal Policy Implementation, OA, is responsible for aligning state and federal resources in order to successfully implement economic mobility initiatives in selected local communities. This work will involve researching state and federal programs to identify ways they can support the efforts of RFA's Opportunity Accelerator to use evidence and data as key tools to bring about economic transformation in half a dozen local jurisdictions. The Senior Manager will coordinate with Results for America staff that work across levels of government to identify all applicable resources that help selected localities in a variety of human services areas, including but not limited to early childhood, K-12 education, workforce, and

housing. The Senior Manager will serve as the connective tissue to apply best practices from RFA's state and federal teams to the Opportunity Accelerator project.

The Senior Manager will be chiefly responsible for designing and implementing strategies directly with local governments, community groups, and other stakeholders, to ensure that state and federal funds can be used to support evidence-based economic mobility projects at the local level. This position reports into the Vice President, Federal Policy, and works closely with RFA's Opportunity Accelerator team.

Position Responsibilities
Responsibilities include, but are not limited to the following:

Understand the funding streams and levers that need to be affected to accomplish RFA's state and local government goals (40%):
- Identify federal and state funding streams that can be shifted to better support local and community-based economic mobility initiatives
- Conduct research and analysis of state and federal policies, programs, systems, and laws

Support/coaching for the implementation of the funds and levers (45%):
- Coach state and local governments on how to shift and blend funds to effectively implement community-based economic mobility initiatives
- Identify and help remove state and federal practices, policies, and systems that are impeding local progress toward local goals
- Provide direct technical assistance to RFA's government and community partners in policy areas including but not limited to early childhood, K-12 education, workforce, housing, and more

Support the development of RFA's existing local, state, and federal policy agenda (15%)

Position Requirements
- 8-10 years working with or within state or federal government, both preferably
- Clear understanding of government budgeting processes, including the role of evidence in fiscal decision-making
- An understanding of how decisions are made in state and local governments and the factors that influence those decisions
- Experience implementing government programs, either directly or through a community level human service provider
- Thorough understanding of how state and federal policy can drive impact at the local level in cities and counties
- Robust knowledge of policies and programs that dismantle structural barriers to equity and opportunity

Skills and Abilities:

- Proven ability to design and implement high profile and impactful initiatives that achieve clear outcomes
- Knowledge of and experience working with state, local and/or federal funding streams, budgets, and programs.
- Knowledge of federal, state or local legislative and funding processes and ability to find solutions to barriers to advancing projects within these systems
- Highly motivated and adaptable self starter who is able to work independently
- Ability to effectively implement government policy initiatives, including related communications, operational, and measurement tasks
- Outstanding project management skills, including strong capacity to manage and coordinate simultaneous projects while successfully prioritize among multiple tasks
- Excellent organizational skills and attention to detail, with the ability to establish and implement systems to ensure the successful completion of projects
- Well developed analytical skills with an ability to synthesize concepts into concise, concrete, and actionable training materials
- Excellent written and verbal communication skills
- Ability to think proactively, take initiative, and see tasks through to completion with appropriate follow-up
- Advanced skills in Powerpoint, Excel, and Word; familiarity with Google Suite; ability to use Salesforce and Tableau (preferred)

Salary and Benefits

At Results for America, all staff members currently receive a compensation package that includes: (1) a salary aligned with RFA's position level and salary bands and against similar nonprofit organizations; and (2) a suite of benefits that includes a choice of medical and/or vision and dental care, paid time off, a 403b retirement plan with employer match, and education and commuter benefits.

How to Apply

To apply for this position, please send your cover letter and resume to recruiting@results4america.org. The subject line of your email should read "YOUR NAME – Senior Manager, State and Federal Policy Implementation, OA".

RFA is an equal opportunity employer that values/celebrates diversity and that follows a policy of making all employment decisions and personnel actions without regard to race, color, religion, national origin, sex, age, marital status, partnership status, personal appearance, sexual orientation, gender identity or expression, genetic information, family responsibilities, matriculation, political affiliation, disability, status as a victim of domestic violence, sexual offenses or stalking, military status, veteran status or any other category protected under federal, state or local law.