Organization: Results for America
Role: Senior Manager, Federal Education and Workforce Policy
Location: Washington, DC, with some travel required

Organization Overview

Results for America (RFA) is the leading, national nonprofit organization helping policymakers at all levels of government harness the power of evidence and data to solve the world's greatest challenges. Our mission is to make investing in what works the "new normal," so that, one day, all government leaders use rigorous evidence and quality data to inform important policy and funding decisions. We believe that data-driven and evidence-based policy decisions could significantly increase the impact of the over $1 trillion that governments spend annually to advance economic mobility and racial equity.

Founded in 2012, RFA spent its first three years partnering with policy innovators to build the credibility of evidence-based policymaking, securing early and important wins in education, expanding its work to multiple levels of government and driving awareness and demand through carefully orchestrated education and communication campaigns. During its second phase (2015-2018), RFA worked to demonstrate the power of evidence-based policymaking in ways that resonate with an even broader universe of elected officials and policymakers. Now in its third phase of work, RFA intends to demonstrate that governments at all levels can make faster, more lasting progress in accelerating economic mobility for residents when they use evidence and data in decision-making. By creating specific issue-area wins, RFA will further cement support for evidence-based policymaking among all policymakers as the "new normal."

Position Overview

Results for America is committed to expanding its leadership and influence at the federal level and continuing to build strong working relationships with the White House, Congress and federal agencies to use data and evidence to get better results for young people, families, and communities.

To this end, Results for America is seeking a policy-focused, resourceful, responsive, energetic, entrepreneurial policy professional with a working knowledge of the White House, Congress, State and Local Education Agencies and State Workforce Agencies to fill the role of Senior Manager, Federal Education and Workforce Policy. Background in workforce and/or education policy and excellent policy analysis, advocacy, project management, and creative communications skills are required.

Position Reporting Relationship

The Senior Manager, Federal Education and Workforce Policy will report to the Vice President for Federal Policy and will also work directly with the Vice President for Education Policy Implementation and the Vice President of Workforce Development.

Position Responsibilities
The Senior Manager, Federal Education and Workforce Policy will lead RFA's federal policy work in the areas of education and workforce development under the direct supervision of RFA's Vice President, Federal Policy. Specific position responsibilities include, but are not limited to, the following:

Support Education & Workforce Policy Implementation
In collaboration with RFA's VP for Education Policy Implementation and VP for Workforce Policy Implementation, help ensure RFA's federal policy work supports the implementation of the policy recommendations in RFA's [2021 Moneyball for Education](#), Moneyball for higher education, and [Moneyball for Workforce Development](#) reports:

● Support adoption and implementation of the policy recommendations in [2021 Moneyball for Education](#), [Moneyball for Workforce Development](#), and [Moneyball for Higher Education](#) reports. (40%)

   ○ Develop research papers, articles, op-eds, and social media content in support of RFA's current and new federal evidence-based education, and workforce policy recommendations;

   ○ Continue growing a bipartisan education coalition in support of RFA's current and new federal evidence-based education and workforce policy recommendations.

   ○ Assist with educating and informing targeted Members of the Congressional Appropriations committees of RFA's work with a particular emphasis on those who oversee federal appropriations for federal education and workforce development programs;

● Facilitate the bi-directional flow of information from the White House, federal agencies, and Congress to state and local agencies and learning and barriers from state and local agencies back to the federal government. (40%)

   ○ Prepare federal, state and local resources and learnings to be shared at RFA"s education and workforce development fellowship convenings and stakeholder meetings.

● Ensure that federal policy including but not limited to COVID-19 response and recovery policy, centers evidence and equity and builds up / learns from the experiences of state and local education and workforce evidence leaders (20%)

   ○ Highlight best practices regarding implementation of education and workforce development programs using ARP funds;

   ○ Coordinate with the Senior Manager, State and Federal Policy Implementation, to ensure awareness of opportunities in education and workforce that can help OA state and local governments advance economic mobility and racial equity.

All RFA employees are expected to participate in the organization's diversity, equity, and inclusion (DEI) efforts.

This is a full-time, exempt position.

Position Requirements
The ideal candidate will possess the following qualifications:
- Strong commitment to Results for America's mission and federal, state and local policy agendas;
- Strong commitment to RFA's diversity, equality, and inclusion commitments;
- Bachelor's degree and 8-10 years of overall work experience, with a background in education or workforce policy.
- Congressional or Executive Branch experience; additional federal experience on campaigns, and/or nonprofit advocacy desired;
- Strong knowledge of federal education and workforce policy desired;
- Excellent writing and communications skills, including knowledge of how to use a variety of communications tools to drive policy change;
- Demonstrated experience in federal policy design and awareness of implementation issues, including ability to interpret research and data and convert findings into pragmatic policy solutions;
- Demonstrated track record of planning and executing successful, and highly collaborative campaigns and projects, including delivering against metrics and measurements;
- Outstanding interpersonal and persuasive communications skills and ability to build and sustain coalitions and partnerships with high impact stakeholders;
- Strong sense of self-motivation, self-agency, and ability to follow-through
- An entrepreneurial, learning orientation and an ability to consistently embrace and incorporate direct feedback; and
- Comfort with collaboration and ability to thrive in non-traditional, geographically dispersed, virtual organization.

Salary and Benefits
At Results for America, all staff members currently receive a compensation package that includes: (1) a salary aligned with RFA's position level and salary bands and against similar nonprofit organizations; and (2) a suite of benefits that includes a choice of medical, vision and dental care, paid time off, a 403b retirement plan with employer match, and education and commuter benefits.

How to Apply
If interested, please forward a cover letter and resume to recruiting@results4america.org, subject: "Senior Manager, Federal Education and Workforce Policy -Your Name." Applications will be accepted and reviewed on a rolling basis.

RFA is an equal opportunity employer that values/celebrates diversity and that follows a policy of making all employment decisions and personnel actions without regard to race, color, religion, national origin, sex, age, marital status, partnership status, personal appearance, sexual orientation, gender identity or expression, genetic information, family responsibilities, matriculation, political affiliation, disability, status as a victim of domestic violence, sexual offenses or stalking, military status, veteran status or any other category protected under federal, state or local law.