Organization: Results for America
Role: Consultant, Community & Implementation Team (What Works Cities)
Location: Remote/flexible

Organization Overview
Results for America (RFA) is the leading, national nonprofit organization helping policymakers at all levels of government harness the power of evidence and data to solve the world's greatest challenges. Our mission is to make investing in what works the "new normal," so that, one day, all government leaders use rigorous evidence and quality data to inform important policy and funding decisions. We believe that data-driven and evidence-based policy decisions could significantly increase the impact of the over $1 trillion that governments spend annually to advance economic mobility and racial equity.

Founded in 2012, RFA spent its first three years partnering with policy innovators to build the credibility of evidence-based policymaking, securing early and important wins in education, expanding its work to multiple levels of government and driving awareness and demand through carefully orchestrated education and communication campaigns. During its second phase (2015-2018), RFA worked to demonstrate the power of evidence-based policymaking in ways that resonate with an even broader universe of elected officials and policymakers. Now in its third phase of work, RFA intends to demonstrate that governments at all levels can make faster, more lasting progress in accelerating economic mobility for residents when they use evidence and data in decision-making. By creating specific issue-area wins, RFA will further cement support for evidence-based policymaking among all policymakers as the "new normal."

Department Overview:
What Works Cities, launched in 2015 by Bloomberg Philanthropies and led by Results for America, established the first-of-its-kind standard of excellence for data-driven, well-managed local government. What Works Cities Certification recognizes and celebrates local governments for their exceptional use of data to inform policy decisions, allocate funding, improve services, evaluate the effectiveness of programs and engage residents. The What Works Cities Certification journey begins for cities with the completion of an online self-assessment to benchmark their progress on data-driven governance. Upon completion of the self-assessment, each city receives a customized roadmap and an invitation to join the What Works Cities Community. The What Works Cities Community includes exclusive access to a broad ecosystem of expert partners who lead how-to sprints, coaching, peer connections, a resource bank, a city leaderboard, an online community forum, and more. Together, the Assessment and Community support cities in their efforts to achieve Silver, Gold, or Platinum Certification.

Position Overview:
Results for America seeks a full-time highly-skilled consultant to execute community programming for the What Works Cities Initiative's next phase of work.

The role - working closely with other city coaches - will provide direct coaching support to city staff,

engage in the recruitment and onboarding of new expert partners that can enhance the WWC community, be highly skilled at cross-team collaboration, and will support impact and reporting requirements that demonstrate progress towards program deliverables.

The successful candidate will be able to get quickly up to speed on the nuances and work stream statuses of a complex and in-flight service delivery program. The ideal candidate will have experience in non-profit, government, client management, and/or hybrid service delivery.

The role's specific responsibilities will include:

City Coaching
- Provide 1:1 city coaching services to a team of city staff pursuant to the goal of becoming Certified.
- Work with city team to design a 6-month action plan designed to achieve Certification
- Provide standing coaching sessions to a team of city staff centered on executing the action plan.
- Work in partnership with city staff to support culture change efforts.
- Work with the Certification team to ensure criteria are submitted and reviewed.
- Work with fellow coaches to ensure lessons learned are captured and shared collectively for team learning.
- Actively participate in community discussions and provide cities strategic guidance on use of the Forum.

Partnerships
- Manage logistics and planning support for all the recruiting and onboarding of new curriculum leads for the WWC Certification Community.
- Serve as liaison with the Certification team to ensure strong alignment between curriculum and the WWC criteria.
- Coordinate with the team's impact lead to ensure partners have strong impact plans and execution.

Outreach
- Support outreach and recruitment efforts to bring cities into the WWC Initiative

Reporting and Impact Tracking
- Participate in reporting and impact data requirements for team impact deliverables.
- Track coaching related data in Salesforce and pull reports when appropriate.
- Work with RFA to support continuous improvement sessions and to improve on processes related to impact tracking.

Administration
- Support the Community and Implementation team with light administrative work as requested.

How to Apply:

To apply for this consultancy, please send your cover letter and resume to whatworkcities@gmail.com
The subject line of your email should read "YOUR NAME – Consultant, Community & Implementation,
What Works Cities."